









Company Update, 3 October 2013

**Event** 

Initiation

'review

Results

Strategy

**Update** 

## RH Petrogas (RHP SP)

Oil & Gas - Exploration & Production

Market Cap: USD347m

### **Buy** (Maintained)

Target Price: SGD1.33

Price: SGD0.71

### Macro Risks

# Risks Growth Value

### A Shot Of Adrenaline



Source: Bloomberg

| Avg Turnover (SGD/USD)     | 0.30m/0.24m |
|----------------------------|-------------|
| Cons. Upside (%)           | 87.3        |
| Upside (%)                 | 88.2        |
| 52-wk Price low/high (SGD) | 0.42 - 0.71 |
| Free float (%)             | 36          |

Shareholders (%)

Tan Sri Datuk Sir Tiong Hiew 64.1 King RH Petrogas (RHP) will issue 116m new shares, at SGD0.63/share, to a group of institutional investors, raising USD56m to fund drilling activities in the Basin and Island PSCs, which we expect to accelerate in FY14. The stock remains deeply undervalued, with current assets worth SGD0.98/share. Multiple catalysts are expected over October and 4Q13. Maintain BUY with its TP adjusted to SGD1.33 post-placement.

- ◆ Institutional support for drilling activity. 90% of the proceeds will be used in exploration, development or production activities in the Basin and Island production-sharing contracts (PSCs) in Indonesia. We believe that the large cash inflow will allow RHP to expand its drilling programme in FY14. Also, this increases RHP's free float from 23% to 36%, which may improve its trading liquidity thereby lowering the "illiquidity discount".
- RHP should trade at SGD0.98 for today's assets. Based on our assessment of RHP's 2P reserves and 2C contingent resources, RHP should trade at SGD0.98 today (post-placement) to reflect the market value of its reserves and resources.
- Multiple catalysts expected over October and 4Q13. We expect RHP to announce the results of the Zircon-1 well next week as well as the spudding of the exploration well Klagalo-1 in 4Q13. Subject to oil finds, additional appraisal wells may be drilled in the Zircon and Koi prospects this quarter. Additional catalysts would be: i) the signing of new PSCs in Myanmar/Asean region, ii) approval to commence production in Fuyu-1 in China, and potentially iii) news of exploration and production (E&P) players like Sona Petroleum (SONA MK, NR) or Rex International (REXI SP, NR) acquiring a stake in RHP.
- ▼ Tweaking TP to SGD1.33 for placement; no change to fundamental view. We adjust our TP to SGD1.33 to reflect the new shares placement. As the cash inflow to RHP adds to its value today, this implies a dilution of less than 20%. The cash will be used productively in drilling new wells and raising the market value of resources by proving and then transferring them to 2P reserves. Maintain BUY with its TP adjusted to SGD1.33 based on parity to our NPV-and-risking model.

| Forecasts and Valuations        | Dec-11 | Dec-12 | Dec-13F | Dec-14F | Dec-15F |
|---------------------------------|--------|--------|---------|---------|---------|
| Total turnover (USDm)           | 89     | 86     | 96      | 124     | 186     |
| Reported net profit (USDm)      | 2.9    | 6.1    | 0.6     | 7.3     | 18.5    |
| Recurring net profit (USDm)     | 2.9    | 6.1    | 0.6     | 7.3     | 18.5    |
| Recurring net profit growth (%) | 65.0   | 108.2  | (90.0)  | 1094.4  | 153.5   |
| Core EPS (USD)                  | 0.01   | 0.01   | 0.00    | 0.01    | 0.03    |
| Core P/E (x)                    | 88     | 48     | 567     | 47      | 19      |
| Return on average equity (%)    | 2.7    | 4.2    | 0.3     | 4.0     | 9.5     |
| P/B (x)                         | 2.34   | 1.91   | 1.95    | 1.87    | 1.70    |
| P/CF (x)                        | 8.4    | 15.2   | 48.1    | 17.4    | 8.6     |
| EV/EBITDA (x)                   | 9.5    | 10.5   | 14.1    | 10.2    | 7.0     |
| Net debt to equity (%)          | 51.3   | 7.6    | 42.3    | 56.5    | 56.5    |
| Our vs consensus EPS (%)        |        |        | 0.0     | 0.0     | 0.0     |
|                                 |        |        |         |         |         |

Source: Company data, OSK-DMG estimates

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### **Additional Notes**

**Valuation models.** Our NPV-and-risking model provides a longer-term view of company's valuation, assigning a 10% risking to prospective resources. We also assume that the Fuyu-1 shallow oil field will be brought to production in early-2014.

Figure 2 provides the current valuation of the company's assets, ie the conservative estimate of the market value of its assets as of today. Note that Fuyu-1's value is halved as its oil is still classified as 2C contingent resources, and zero value is attributed to the prospective resources. RHP should still trade at a minimum of SGD0.98 today for these marketable assets.

Figure 1: Our NPV-and-risking model

|                          | 3                                    |         |        |           | Prospective |         |        |       |         |
|--------------------------|--------------------------------------|---------|--------|-----------|-------------|---------|--------|-------|---------|
|                          | E                                    | quity   | 2P     | 2C        | Resources   | Risking | Risked | NPV   | NPV     |
| Country                  | Field                                | %       | mmboe  | mmboe     | mmboe       | %       | mmboe  | USDm  | USD/boe |
| Production / Near-p      | roduction Stage                      |         |        |           |             |         |        |       |         |
| Indonesia                | Basin                                | 60%     | 9.0    |           |             | 100%    | 9      | 144.7 | 16.1    |
| Indonesia                | Island                               | 33%     | 2.0    |           |             | 100%    | 2      | 29.3  | 14.6    |
| China                    | Fuyu-1 Shallow Oil                   | 49%     |        | 35.0      |             | 100%    | 35     | 350.6 | 10.0    |
|                          |                                      |         | 11.0   | 35.0      | 0.0         |         | 46     | 524.5 | 11.4    |
| Development / Re-ad      | ctivation / Appraisal Drilling Stage |         |        |           |             |         |        |       |         |
| Indonesia                | Basin - Klalin                       | 60%     |        | 9.5       |             | 50%     | 5      | 38.2  | 8.0     |
| Indonesia                | Island - TBC                         | 60%     |        | 7.0       |             | 50%     | 4      | 25.6  | 7.3     |
| Indonesia                | Island - Koi                         | 33%     |        | 5.0       |             | 30%     | 2      | 11.0  | 7.3     |
| Indonesia                | Island - North Sele                  | 33%     |        | 5.7       |             | 30%     | 2      | 12.5  | 7.3     |
| Indonesia                | Island - Zircon                      | 33%     |        |           | 14.0        | 30%     | 4      | 30.7  | 7.3     |
| China                    | Fuyu-1 Deep Gas                      | 49%     |        |           | 27.0        | 30%     | 8      | 16.2  | 2.0     |
|                          |                                      |         | 0.0    | 27.2      | 41.0        |         | 23.8   | 134.2 | 5.6     |
| <b>Exploration Stage</b> |                                      |         |        |           |             |         |        |       |         |
| Indonesia                | West Belida                          | 94%     |        |           | 5.0         | 10%     | 1      | 0.5   | 1.0     |
| Malaysia                 | SK331                                | 80%     |        |           | 180.0       | 10%     | 18     | 18.0  | 1.0     |
| Indonesia                | Basin - Wario & Arar                 | 60%     |        |           | 432.0       | 10%     | 43     | 43.2  | 1.0     |
| Indonesia                | Island - Koi & Sele Strait           | 33%     |        |           | 386.0       | 10%     | 39     | 38.6  | 1.0     |
|                          |                                      |         | 0.0    | 0.0       | 1,003.0     |         | 100    | 100.3 | 1.0     |
|                          | Total:                               |         | 11.0   | 62.2      | 1,044.0     |         | 170    | 759.0 | 4.5     |
|                          |                                      | Value   | (USDm) | Per share |             |         |        |       |         |
|                          | Producing / near-production          |         | 524.5  | 0.72      |             |         |        |       |         |
|                          | Development / appraisal              |         | 134.2  | 0.18      |             |         |        |       |         |
|                          | Exploration                          |         | 100.3  | 0.14      |             |         |        |       |         |
|                          | Adjust for Group gross cash USDm)    |         | 82.3   | 0.11      |             |         |        |       |         |
|                          | Adjust for Group gross debt (USDm)   |         | -65.3  | -0.09     |             |         |        |       |         |
|                          | Target equity value (USDm)           |         | 776.0  | 1.06      |             |         |        |       |         |
|                          | Shares (m)                           |         | 731.3  |           |             |         |        |       |         |
|                          | Forex rate                           |         |        | 1.25      |             |         |        |       |         |
|                          | Equity value per share (SGD          | /share) |        | 1.33      |             |         |        |       |         |

Source: OSK-DMG estimates



Figure 2: Valuation of reserves and resources as of 3 Oct 2013

|                          |                                       |        |        |           | Prospective |                   |                   |                   |          |          |          |
|--------------------------|---------------------------------------|--------|--------|-----------|-------------|-------------------|-------------------|-------------------|----------|----------|----------|
|                          |                                       | Equity | 2P     | 2C        | Resources   | 2P Value<br>USDm/ | 2C Value<br>USDm/ | PR Value<br>USDm/ | 2P Value | 2C Value | PR Value |
| Country                  | Field                                 | %      | mmboe  | mmboe     | mmboe       | mmboe             | mmboe             | mmboe             | USDm     | USDm     | USDm     |
| Production / Near-       | production                            |        |        |           |             |                   |                   |                   |          |          |          |
| Indonesia                | Basin                                 | 60%    | 9.0    |           |             | 16.1              |                   |                   | 144.7    | 0.0      | 0.0      |
| Indonesia                | Island                                | 33%    | 2.0    |           |             | 14.6              |                   |                   | 29.3     | 0.0      | 0.0      |
| China                    | Fuyu-1 - Shallow Oil                  | 49%    |        | 35.0      |             |                   | 5.0               |                   | 0.0      | 175.3    | 0.0      |
|                          |                                       |        | 11.0   | 35.0      | 0.0         |                   |                   |                   | 173.9    | 175.3    | 0.0      |
| Development / Re-a       | activation / Appraisal Drilling Stage | 9      |        |           |             |                   |                   |                   |          |          |          |
| Indonesia                | Basin - Klalin                        | 60%    |        | 9.5       |             |                   | 8.0               |                   | 0.0      | 76.4     | 0.0      |
| Indonesia                | Island - TBC                          | 33%    |        | 7.0       |             |                   | 7.3               |                   | 0.0      | 51.2     | 0.0      |
| Indonesia                | Island - Koi                          | 33%    |        | 5.0       |             |                   | 7.3               |                   | 0.0      | 36.6     | 0.0      |
| Indonesia                | Island - North Sele                   | 33%    |        | 5.7       |             |                   | 7.3               |                   | 0.0      | 41.7     | 0.0      |
| Indonesia                | Island - Zircon                       | 33%    |        |           | 14.0        |                   |                   | 0.0               | 0.0      | 0.0      | 0.0      |
| China                    | Fuyu-1 - Deep Gas                     | 49%    |        |           | 27.0        |                   |                   | 0.0               | 0.0      | 0.0      | 0.0      |
|                          |                                       |        | 0.0    | 27.2      | 41.0        |                   |                   |                   | 0.0      | 205.8    | 0.0      |
| <b>Exploration Stage</b> |                                       |        |        |           |             |                   |                   |                   |          |          |          |
| Indonesia                | West Belida                           | 94%    |        |           | 5.0         |                   |                   | 0.0               | 0.0      | 0.0      | 0.0      |
| Malaysia                 | SK331                                 | 80%    |        |           | 180.0       |                   |                   | 0.0               | 0.0      | 0.0      | 0.0      |
| Indonesia                | Basin - Walio / Arar                  | 60%    |        |           | 432.0       |                   |                   | 0.0               | 0.0      | 0.0      | 0.0      |
| Indonesia                | Island - Koi & Sele Strait            | 33%    |        |           | 386.0       |                   |                   | 0.0               | 0.0      | 0.0      | 0.0      |
|                          |                                       |        | 0.0    | 0.0       | 1,003.0     |                   |                   |                   | 0.0      | 0.0      | 0.0      |
| Total                    |                                       |        | 11.0   | 62.2      | 1,044.0     |                   |                   |                   | 173.9    | 381.1    | 0.0      |
|                          |                                       |        | Value  |           |             |                   |                   |                   |          |          |          |
|                          |                                       |        | (USDm) | Per Share |             |                   |                   |                   |          |          |          |
|                          | 2P                                    |        | 173.9  | 0.24      |             |                   |                   |                   |          |          |          |
|                          | 2C                                    |        | 381.1  | 0.52      |             |                   |                   |                   |          |          |          |
|                          | Resources                             |        | 0.0    | 0.00      |             |                   |                   |                   |          |          |          |
|                          | Add cash                              |        | 82.3   | 0.11      |             |                   |                   |                   |          |          |          |
|                          | Less debt                             |        | -65.3  | -0.09     |             |                   |                   |                   |          |          |          |
|                          | Equity value                          |        | 572.1  | 0.78      |             |                   |                   |                   |          |          |          |
|                          | Shares (m)                            |        | 731.3  |           |             |                   |                   | USD/boe           |          |          |          |
|                          | Forex rate                            |        |        | 1.25      | In          | nplicit EV/2F     | <b>Valuation</b>  | 52.0              |          |          |          |
|                          | Equity value (SGD)                    |        |        | 0.98      | Implici     | t EV/(2P+2C       | ) Valuation       | 7.8               |          |          |          |

Source: OSK-DMG estimates



# **Financial Exhibits**

| Profit & Loss (USDm)          | Dec-11 | Dec-12 | Dec-13F | Dec-14F | Dec-15F |
|-------------------------------|--------|--------|---------|---------|---------|
| Total turnover                | 89     | 86     | 96      | 124     | 186     |
| Cost of sales                 | (57)   | (54)   | (62)    | (81)    | (125)   |
| Gross profit                  | 33     | 32     | 35      | 42      | 61      |
| Gen & admin expenses          | (5)    | (5)    | (8)     | (8)     | (9)     |
| Other operating costs         | (7)    | (8)    | (8)     | (3)     | (3)     |
| Operating profit              | 20     | 18     | 19      | 31      | 49      |
| Operating EBITDA              | 33     | 29     | 30      | 45      | 66      |
| Depreciation of fixed assets  | (13)   | (10)   | (11)    | (13)    | (17)    |
| Operating EBIT                | 20     | 18     | 19      | 31      | 49      |
| Other recurring income        | 1      | 0      | 1       | -       | -       |
| Interest expense              | (2)    | (2)    | (3)     | (5)     | (6)     |
| Pre-tax profit                | 19     | 16     | 16      | 26      | 43      |
| Taxation                      | (16)   | (10)   | (16)    | (19)    | (25)    |
| Profit after tax & minorities | 3      | 6      | 1       | 7       | 19      |
| Reported net profit           | 3      | 6      | 1       | 7       | 19      |
| Recurring net profit          | 3      | 6      | 1       | 7       | 19      |

Source: Company data, OSK-DMG estimates

| Cash flow (USDm)                    | Dec-11 | Dec-12 | Dec-13F | Dec-14F | Dec-15F |
|-------------------------------------|--------|--------|---------|---------|---------|
| Operating profit                    | 20     | 18     | 19      | 31      | 49      |
| Depreciation & amortisation         | 13     | 10     | 11      | 13      | 17      |
| Change in working capital           | 7      | (6)    | (3)     | (1)     | 5       |
| Other operating cash flow           | 3      | 5      | (1)     | 0       | 0       |
| Operating cash flow                 | 43     | 29     | 26      | 44      | 71      |
| Interest received                   | 0      | 0      | -       | -       | -       |
| Interest paid                       | (1)    | (2)    | (3)     | (5)     | (6)     |
| Tax paid                            | (11)   | (8)    | (16)    | (19)    | (25)    |
| Cash flow from operations           | 31     | 19     | 7       | 20      | 40      |
| Capex                               | (28)   | (28)   | (71)    | (50)    | (50)    |
| Other investing cash flow           | (1)    | (1)    | -       | -       | -       |
| Cash flow from investing activities | (29)   | (29)   | (71)    | (50)    | (50)    |
| Increase in debt                    | 31     | 16     | 48      | 30      | 15      |
| Other financing cash flow           | (14)   | (2)    | -       | -       | -       |
| Cash flow from financing activities | 17     | 14     | 48      | 30      | 15      |
| Cash at beginning of period         | 6      | 24     | 29      | 14      | 14      |
| Total cash generated                | 19     | 4      | (15)    | 0       | 5       |
| Forex effects                       | (1)    | 0      | -       | -       | -       |
| Implied cash at end of period       | 24     | 28     | 14      | 14      | 18      |

Source: Company data, OSK-DMG estimates



# **Financial Exhibits**

| Balance Sheet (USDm)          | Dec-11 | Dec-12 | Dec-13F | Dec-14F | Dec-15F |
|-------------------------------|--------|--------|---------|---------|---------|
| Total cash and equivalents    | 24     | 29     | 14      | 14      | 18      |
| Inventories                   | 5      | 6      | 8       | 10      | 15      |
| Accounts receivable           | 6      | 9      | 12      | 15      | 23      |
| Other current assets          | 1      | 1      | 1       | 1       | 1       |
| Total current assets          | 35     | 44     | 34      | 40      | 57      |
| Tangible fixed assets         | 65     | 68     | 127     | 164     | 197     |
| Intangible assets             | 140    | 140    | 140     | 140     | 140     |
| Total other assets            | 55     | 67     | 70      | 70      | 70      |
| Total non-current assets      | 259    | 275    | 337     | 374     | 407     |
| Total assets                  | 294    | 319    | 371     | 413     | 465     |
| Short-term debt               | 1      | 5      | 54      | 84      | 99      |
| Accounts payable              | 49     | 49     | 51      | 56      | 74      |
| Other current liabilities     | 6      | 3      | 3       | 3       | 3       |
| Total current liabilities     | 56     | 58     | 107     | 142     | 175     |
| Total long-term debt          | 79     | 37     | 37      | 37      | 37      |
| Other liabilities             | 50     | 43     | 45      | 45      | 45      |
| Total non-current liabilities | 128    | 80     | 82      | 82      | 82      |
| Total liabilities             | 184    | 138    | 189     | 224     | 257     |
| Share capital                 | 138    | 200    | 200     | 200     | 200     |
| Retained earnings reserve     | (28)   | (19)   | (22)    | (15)    | 3       |
| Other reserves                | -      | -      | -       | -       | (0)     |
| Shareholders' equity          | 110    | 181    | 178     | 185     | 203     |
| Other equity                  | -      | -      | 4       | 4       | 4       |
| Total equity                  | 110    | 181    | 182     | 189     | 208     |
| Total liabilities & equity    | 294    | 319    | 371     | 413     | 465     |

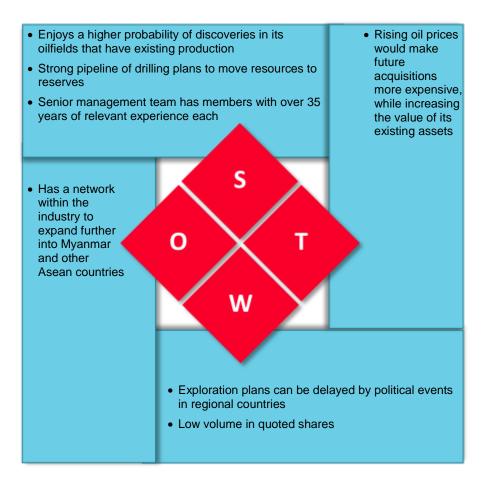
Source: Company data, OSK-DMG estimates

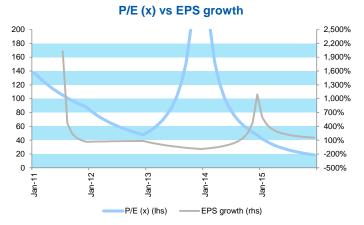
| Key Ratios (USD)              | Dec-11 | Dec-12 | Dec-13F | Dec-14F | Dec-15F |
|-------------------------------|--------|--------|---------|---------|---------|
| Revenue growth (%)            | 76.2   | (3.4)  | 11.5    | 28.4    | 50.6    |
| Operating profit growth (%)   | 214.2  | (8.0)  | 2.2     | 66.2    | 58.3    |
| Net profit growth (%)         | 65.0   | 108.2  | (90.0)  | 1094.4  | 153.5   |
| EPS growth (%)                | 64.8   | 83.5   | (91.6)  | 1094.4  | 153.5   |
| Bv per share growth (%)       | 0.5    | 22.6   | (1.9)   | 4.1     | 10.0    |
| Operating margin (%)          | 22.4   | 21.3   | 19.5    | 25.3    | 26.5    |
| Net profit margin (%)         | 3.3    | 7.1    | 0.6     | 5.9     | 9.9     |
| Return on average assets (%)  | 1.0    | 2.0    | 0.2     | 1.9     | 4.2     |
| Return on average equity (%)  | 2.7    | 4.2    | 0.3     | 4.0     | 9.5     |
| Net debt to equity (%)        | 51.3   | 7.6    | 42.3    | 56.5    | 56.5    |
| Recurrent cash flow per share | 0.07   | 0.04   | 0.01    | 0.03    | 0.07    |

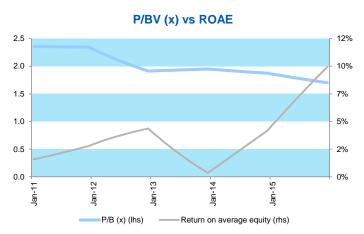
Source: Company data, OSK-DMG estimates



# **SWOT Analysis**







Source: Company data, OSK-DMG estimates

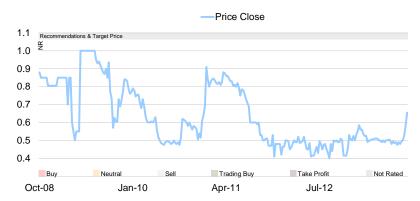
Source: Company data, OSK-DMG estimates

# **Company Profile**

RH Petrogas is a small exploration & production company with oil & gas concessions in Indonesia, Malaysia and China. It has two producing fields in Indonesia and is currently developing the Chinese concession for production. Exploration and appraisal wells are planned for concessions in Malaysia and Indonesia.



# **Recommendation Chart**



Source: OSK-DMG estimates, Bloomberg

| Date       | Recommendation | Target Price | Price |
|------------|----------------|--------------|-------|
| 2013-10-01 | Buy            | 1.47         | 0.71  |

Source: OSK-DMG estimates, Bloomberg



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Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next 12 months Take Profit: Target price has been attained. Look to accumulate at lower levels

Sell: Share price may fall by more than 10% over the next 12 months

Not Rated: Stock is not within regular research coverage

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